WASHINGTON METROPOLITAN AREA TRANSIT COMMISSION

WASHINGTON, DC

ORDER NO. 5318

IN THE MATTER OF:

Served April 30, 1998

Case No. AP-98-13

Application of PIONEER COACH AND)
TRAVEL, INC., for a Certificate of)
Authority -- Irregular Route)
Operations)

Applicant seeks a certificate of authority to transport passengers, together with baggage in the same vehicles as passengers, in irregular route operations between points in the Metropolitan District. The application is unopposed.

The Compact, Title II, Article XI, Section 7(a), authorizes the Commission to issue a certificate of authority if it finds that the proposed transportation is consistent with the public interest and that the applicant is fit, willing, and able to perform the proposed transportation properly, conform to the provisions of the Compact, and conform to the rules, regulations, and requirements of the Commission.

Applicant proposes commencing operations with three vehicles. Applicant's proposed tariff contains hourly charter rates with minimum charges.

Applicant filed a balance sheet as of August 31, 1997, showing assets of \$258,651; liabilities of \$295,671; and negative equity of \$37,020. Applicant's projected operating statement for the first twelve months of WMATC operations shows WMATC operating income of \$262,975; other operating income of \$262,975; expenses of \$511,474; and net income of \$14,476.

Although applicant's negative equity raises the issue of applicant's financial fitness, the record supports a finding in applicant's favor. An applicant must demonstrate financial fitness by showing the present ability to sustain operations during its first year under WMATC authority. Applicant is a going concern projecting a net positive cash flow during the first twelve months of WMATC operations. We have found other carriers financially fit under similar circumstances.

In re Limo. Pleasures, Inc., No. AP-97-64, Order No. 5274
(Feb. 17, 1998); In re Shirlington Limo. & Transp., Inc.,
No. AP-96-38, Order No. 4930 (Sept. 17, 1996).

 $^{^{2}}$ E.g., Order No. 5274 (going concern projecting net positive cash flow); Order No. 4930 (same).

Applicant certifies it has access to, is familiar with, and will comply with the Compact and the Commission's rules and regulations thereunder.

Based on the evidence in this record, the Commission finds that the proposed transportation is consistent with the public interest and that applicant is fit, willing, and able to perform the proposed transportation properly, conform to the provisions of the Compact, and conform to the rules, regulations, and requirements of the Commission.

THEREFORE, IT IS ORDERED:

- 1. That upon applicant's timely compliance with the requirements of this order, Certificate of Authority No. 438 shall be issued to Pioneer Coach and Travel, Inc., 101 Garage Drive, Middletown, MD 21769.
- 2. That applicant may not transport passengers for hire between points in the Metropolitan District pursuant to this order unless and until a certificate of authority has been issued in accordance with the preceding paragraph.
- 3. That applicant is hereby directed to file the following documents within thirty days: (a) evidence of insurance pursuant to Commission Regulation No. 58 and Order No. 4203; (b) an original and four copies of a tariff or tariffs in accordance with Commission Regulation No. 55; (c) a vehicle list stating the year, make, model, serial number, fleet number, license plate number (with jurisdiction) and seating capacity of each vehicle to be used in revenue operations; (d) evidence of ownership or a lease as required by Commission Regulation No. 62 for each vehicle to be used in revenue operations; (e) proof of current safety inspection of said vehicle(s) by or on behalf of the United States Department of Transportation, the State of Maryland, the District of Columbia, or the Commonwealth of Virginia; and (f) a notarized affidavit of identification of vehicles pursuant to Commission Regulation No. 61.
- 4. That the grant of authority herein shall be void and the application shall stand denied upon applicant's failure to timely satisfy the conditions of issuance prescribed herein.

BY DIRECTION OF THE COMMISSION; COMMISSIONERS ALEXANDER, LIGON, AND MILLER:

William H. McGilvery Executive Director

2